

NAPM-NM Newsletter

May 2010

Volume 4, Issue 4

Congratulations NAPM-NM Board!

By Nora Armijo

You have achieved the Level of Affiliate Excellence Award for 2009, presented to NAPM-NM at the ISM International Conference on April 27, 2010.

What does it take to achieve this award? The NAPM-NM Affiliate must provide evidence that necessary activities are met in the following competencies:

- Affiliate Operations
- Bylaws
- Articles of Incorporation

- IRS Determination for Non-Profit Status
- Full slate of Officers
- Vision/Mission Statement
- Board Meetings
- Job Descriptions
- Annual review of goals and objectives
- Annual Budget
- Strategic Plan
- Annual Financial Review/Audit
- Leadership Training Workshop attendance

- Volunteer recruitment and/or mentoring program
- Nominate deserving individuals for ISM Person of the Year Education
- Offer educational/professional development opportunities
- Support and promote CPSM Membership
- Membership Growth Plan
- New Member Orientation
- Member Retention Plan

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- A THOUGHT ON THE ISM INTERNATIONAL CONFERENCE
- I AM A CPSM
- WINE REVIEW



The CPSM Exam—What an Experience!

By Nancy J. Delphenich, CPSM

Since moving to Albuquerque with my military husband and three children, I have administered the 401k and Pension Plans for a law firm and been a Vice President for an actuarial consulting firm specializing in pension plans. Before that, I worked in the aerospace industry, for a university engineering department, and for a software firm.

I joined the procurement organization at Sandia Laboratories in 2003. Obtaining my MBA in 2007 opened the door to a staff level buying position that has proved challenging and very rewarding. My initial buying experience was placing and administering a variety of contract types. Since January 2010, I have been working with international procurements.

I decided to take the CPSM exams last year as I felt studying for them would broaden my global supply chain knowledge and position me for a move to international procurement. Also, my procurement colleagues encouraged me to take the next step in becoming a true supply chain professional.

To be perfectly honest, all three exams were challenging as well as frustrating. The study materials only partially prepare an individual for a successful experience. Without the CPSM preparation class sponsored by NAPM, I know I wouldn't have obtained my certification. Now that the exams are over, I'm very glad that I obtained my CPSM. I would recommend the certification program for anyone that wants to broaden and sharpen their supply chain knowledge. It wasn't easy, but it definitely was an experience that I don't regret!

*If you would like more information on taking the CPSM exam check out [ISM's FAQs on CPSM Exam](#) site.

See Lynne Adams' CPSM item on pg2.



Opportunity Knocks!

By Eugene Ruff-Wagner

Hello from next year's NAPM-NM President. As you are probably aware, we elect new officers once a year and form the Board of Directors with and around those officers. NAPM-NM has been blessed over the years to have a mix of both long-term and short-term affiliate members that rotate in and out of the Board, and the upcoming year will be no exception. In fact, for the upcoming year there is more opportunity than ever to volunteer for service on the board. We are currently seeking up to five dedicated supply chain professionals to come and join us. The open chair positions are as follows:

Employment
Marketing
Professional Development (Pro-D)
Programs
Certification

If you are at all curious about the prospect of shaping the future of the local supply chain, please let us know of your interest, your talents and how to contact you, by sending an e-mail or calling one of us:

Eugene Ruff-Wagner, President Elect
eruffwa@sandia.gov (505) 284-9692

John Padilla, Vice President Elect
jpadilla@asrt.org (505) 298-4500 x1227

Nora Armijo, President
mnarmij@sandia.gov (505) 845-9855

Phil Gallegos, Treasurer
pgallego@phs.org (505) 923-6824

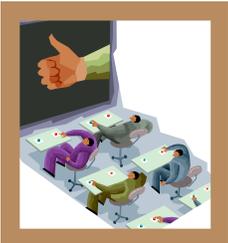
Debbie Leitka, Secretary
dleitka@sandia.gov (505) 284-8818



Eugene Ruff-Wagner, CPSM, C.P.M.
NAPM-NM, President Elect

Meet Our Board at the www.napm-nm.org site (Board Members video). We will feature each board member in upcoming issues.

Upcoming Events & Seminars



May 26, 2010 : Free Event
Location: Sandia National Laboratories' Nonproliferation and Security Systems Tour & Demonstration

Time: 4-5pm
Speaker: Brian Abeyta

Sign up soon! The tour is limited to the first 30 people to respond. Contact Lynne Adams.

Links: Here are some helpful sites!

[NAPM-NM](#)

[ISM](#)



[PASBA](#)

[NCMAHQ](#)

[CABO Business](#)

[ABO Journal](#)



Continued from pg 1 - Congratulations!

- Process for encouraging membership renewal Communication
- Communication with membership
- Solicit and receive feedback from members
- Newsletters/web-site (optional)
- Marketing
- Marketing Plan

Details on the requirements can be found at [2009 Affiliate Excellence Awards](#) .

My sincere thanks to the board for their diligence, enthusiasm and passion for NAPM-NM activities. As you can see, there is lots of work involved from the volunteers that make up the board; however, they advocate education for our membership and willingly do what it takes!!



Nora Armijo
President,
NAPM-NM





I Am
A CPSM®

With what I learned, I was able to change internal policy on how we measure procurement cost savings.

Lynne Adams, CPSM, C.P.M.
Assurance Lead — Special Projects
NAPM—New Mexico, Inc. Certification Chairperson
2008 Education/Learning Person of the Year

Even though I am a C.P.M., I felt it was important to get the CPSM® to freshen up my skills with the latest body of knowledge. As certification chair of my affiliate teaching others, I felt that I needed to take all three exams instead of just doing the Bridge Exam to really give students a good perspective of what it takes to pass the exams.

Lynne Adams, CPSM, C.P.M.
Assurance Lead - Special Projects
NAPM—New Mexico, Inc. Certification Chairperson
2008 Education/Learning Person of the Year

*article appears on ISM.org

With what I learned studying for the CPSM®, I was able to change internal policy on how we measure procurement cost savings to show a more realistic picture of the value that supply chain services provides our organization.

My favorite section was the information regarding C-TPAT because I would

never get exposed to that in my current role.

One of the best things about the CPSM® program is the ability to do on-site testing and review. It really helped me and my colleagues with test anxiety to have a proctored exam in a familiar location.

A Thought on the ISM International Conference

By Eugene Ruff-Wagner

This year's ISM International Supply Management Conference was held in San Diego from April 25 through April 28. The Conference is always a big deal, and there are many good reasons to attend. There is one-stop shopping for the most up-to-date supply chain education money can buy. There is the ISM Career Center for those seeking furtherance of their careers. There is the networking and meeting up with old and new supply chain friends. And, of course, location, location, location! San Diego is (was) very nice this time of year.

Don't tell my boss, who paid good money to send me to this educational mecca, but the *real* reason I went this year was in the hopes that I would get to meet one of my all-time personal heroes. No, I'm not talking about any of the iconic Supply Management powerhouses, who were ALL there. I'm talking about none other than the closing keynote speaker Dave Barry.

I used to read Mr. Barry's newspaper columns quite faithfully until he retired from that routine, never failing to be entertained (and sometimes even enlightened). As a matter of admiration, I figured that anyone who can make a full-time, successful career out of sprinkling booger jokes (his words, not mine) among social, political and personal commentary that is syndicated in dozens of major newspapers all around the United States is someone I just can't resist.

I don't think any of us who are familiar with Mr. Barry's works could even begin to imagine what he might say to a ballroom full of supply management folks. I can confidently say that everyone in the audience was delighted to find out that everything he knew about supply chain could be summed up in a single word: Nothing! After several days of intense seminar attendance, we all needed the relief that only non-stop laughter can provide, and Mr. Barry did not disappoint in that regard. As a fan, I recognized several of the hilarious anecdotes he recited, such as the time he maximized his parental obligation to embarrass his teenage son by conspicuously picking him up at school in a genuine Oscar Meyer Weiner-mobile. (As Dave Barry himself would say, I'm not making this up.) Then there were the stories about his main and auxiliary dogs, and his foot-in-mouth verbal exchange with former First Lady Barbara Bush. I won't spoil any plots here. If you weren't there to experience this, I would recommend a trip to your local library or bookstore to pick up any of Dave's many books.

Next year's ISM International Conference will be in Orlando, Florida. With any luck, they can get Dave to leave his home in Miami to join us again. What a great excuse to attend the conference and get educated in supply management!



P.S. Yes, I did get to meet him and I did get his autograph!

Have a story idea or you would like to contribute to newsletter? Contact Jackie at jdassler@asrt.org

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We're on the web!

We are your local affiliate of ISM in the State of New Mexico. NAPM-NM's mission is to lead Supply Management in New Mexico. We offer the following services to our membership:

- Dinner Meetings for Professional Development
- Educational Opportunities
- Employment Opportunities (Local)
- Employment Opportunities (National)
- Professional Development—CPSM Certification Classes
- Community Projects
- Training through Educational Seminars

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2009-2010 Theme:

3R³ -- Revitalize, Reinvent, Renew
– Revitalize your career; Reinvent yourself for changing times; Renew your networking contacts.

Wine Pairings for the Summer Months

By Debra Leitka



Here are a few suggestions for pairing white wine with summer appetizers and nibblers. Tried and true – you can't go wrong!

Pair a dry Riesling with a homemade batch of guacamole and blue corn chips. My favorite wine in this combination is the Chateau St. Michelle Dry Riesling available everywhere and it's a steal at \$10-12. This is an amazing pairing.

Pair homemade potato chips or sweet potato chips with a sparkling wine or sparkling rose. Try going local with Gruet's Blanc de Noir which is a bargain at \$14 or splurge and go with the Grand Rose at \$32. The salty chips and the bubbles are spectacular together.

Pair takeout sushi with Bonnie Doon's Pacific Rim Dry Riesling. This Riesling is another bargain sipper at \$13-15.

Brancott's Reserve Sauvignon Blanc from New Zealand at \$16 captures all the fruity citrus appeal and is excellent served with any dish containing fresh lemon. Try mixing fresh goat cheese with lemon peel and roll in some fresh herbs like Rosemary or Thyme; serve with crackers and the Brancott SB.

For a perfect ending, this wine is unbelievable when paired with fresh lemon ice cream. Start with your favorite vanilla ice cream and then add some fresh squeezed lemon juice (1T) and the zest of one lemon to your ice cream maker while churning. A match made in heaven!

Stay cool!



ISM Tool Box
Click on tool box for ISM Tool Box site.



Stop the Junk Mail Monster!

By Jackie Dassler



Tired of receiving all those unwanted catalogs? Catalog Choice, a non-profit corporation has a free service that allows you to decide what gets in your mailbox at home and at work.

I received 25lbs of catalogs in one month's time!

Check out ecocycle.org for more information on how you can stop the Junk Mail Monster at home and at work.

