

# NAPM-NM Newsletter

Volume 1, Issue 1

## President's Corner



Nora Armijo, President  
NAPM-NM  
CPSM, C.P.M.

The National Association of Purchasing Managers (NAPM-NM) Board has an exciting year planned for you in 2010 and we hope that you will actively participate in your supply chain opportunities. I will begin this first issue with a Did You Know (DYK) series to help you gain knowledge and to capture your enthusiasm in our newly defined profession as a sup-

ply manager through the Institute of Supply Management (ISM)!

The Procurement Professional of the future now needs knowledge and expertise in supply and supply chain management. This is exciting because we are now more valued, more marketable and part of "the team" than ever before.

As a member of NAPM-NM, there are many benefits available to you that we will share with each issue. If you aren't a member, we encourage participation until you are personally ready for the "next step" to help you in your professional career and marketability.

Look for a survey in February to help us collect infor-

mation about your needs from NAPM-NM.

We truly appreciate your participation and feedback as this helps guide future services that we can provide to our membership.

Wishing you a very successful and prosperous year in 2010!

Nora Armijo

President, NAPM-NM

CPSM, C.P.M.

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Links: Here are some helpful sites!

## Did You Know

- **NAPM-NM isn't the "new kid on the block?"** We were actually formed in 1967 as Purchasing Management Association, became NAPM-NM in 1997. Some of us have seen lots of positive change over the years, some of us have helped initiate

the change. We intend to become ISM-NM in 2010...you'll be the first to know when that happens because of the hard work behind the scenes...it will be time to CELEBRATE!

- **Our non-profit organization (501 (c) 3) is**

**made up of volunteers with a passion for helping our profession and members succeed through educational and certification opportunities?** I can say that with all sincerity, as President, I am always awed at how much....

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[NAPM-NM](#)

[ISM](#)

[PASBA](#)

[NCMAHQ](#)

[CABQ Business](#)

[ABQ Journal](#)

[NM Restaurants](#)





## Visit the ISM website-www.ism.ws

As a member one of your benefits is having access to valuable information on ISM's website. Here are some links you will find interesting: Check out the Career Center at <http://www.ism.ws/careercenter/>. For members it is free, easy and confidential to register. There are Supply chain positions around the world posted daily. **TIP:** This is not only for job seekers. This is a great way to assess current skills and salaries in the marketplace for your position or when updating your resume.

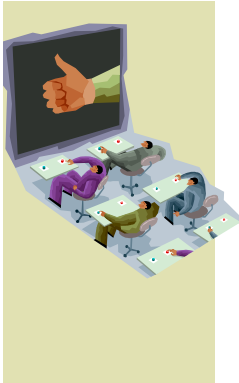
Check out the Knowledge Center for online classes. There are even two free online classes ISM offers to members: #3921 Price Analysis, Cost Analysis, or Total Cost of Ownership: Determining the Best Approach, and #3954 Ethics: A Behavioral Awareness Tool. This is a great way to try out the Knowledge Center. From ISM's homepage-go to Education-Seminars, Conferences and link to Online Courses-Knowledge Center. **TIP:** The Price Analysis class awards 3 CEH's and the Ethics class awards 1 CEH.

Check out the latest Supply Chain

books under the Tools tab, Business Book List. There are excellent descriptions, reviews, and even CPSM reading material noted. **TIP:** The books are listed in most recently published order, therefore, you read about the latest and greatest books first.

Finally—check out the Discussion Forums under the Tools link. Okay, some of these threads seem outdated, but most of the group forums (specific procurement groups such as Services, Electronic Supply, etc.) have current topics. **TIP:** This might be a good place to ask a general procurement question of your peers in the same field.

## Recent & Upcoming Events & Seminars



### February 17, 2010:

Tools for Your Strategic Job Hunt

**Location:** MCM

Menaul Blvd NE

ABQ, NM

**Time:** 5:30pm

**Speaker:** Staci Sacco

### February 24, 2010:

Winter Satellite Seminar: Applying Lean Concepts in Supply Management:

**Location:** ASRT

15000 Central Ave  
SE—ABQ, NM

**Time:** 8:00am till 4:30pm

More information contact:

John Padilla 298-4500x1227

### March 17, 2010

Site tour to be announced.

For more information check out our website. Information will be posted as we near event date.

## Educational Dinner Survey Results

The following metrics demonstrate how our educational dinner meetings were rated. It also helps us keep a pulse on continuous improvement. We encourage you to provide me or any of our board members with feedback any time!! We get better together!!

Speaker	Topic	Met Expectations	Usefulness at work	Location	Facility	Program Schedule	Food	E-Mail	Overall
Supplier Relations Skip Reeder September	4.8	4.7	4.1	4.2	4.1	4.4	4.2	4.5	4.4
Wal-Mart Tour Oct.	4.8	4.8	4.8	NA	4.8	NA	NA	4.7	4.8
November	4.55	4.65	2.5	4.25	4.3	4.45	4.05	4.6	4.55
ACCH Charity Event Dec.	<b>We didn't score—great fun had by all!</b>								
January	<b>Will send results in next newsletter.</b>								



Meet our board at the [www.napm-nm.org](http://www.napm-nm.org) site (Board Members video). We will feature

Did You Know—continued

- effort that they put into bringing value to you.
• We promote our profession through education, certification, networking and employment opportunities?
• We are an affiliate of an international organization, the Institute of Supply Management (ISM)...

and fun manner. Check out our Board Members 2009-2010 .Be prepared to turn your speakers up! I encourage you to contact any of our board members...

- Thanks to Sandra Sanchez, we publish employment information from companies looking for supply management professionals?
• We are actively seeking participation by companies interested in promoting our profession within their infrastructure?

2009 Accomplishments

NAPM-NM is a small affiliate but don't let our small size fool you. We are bursting our buttons with pride at our accomplishments in 2009.

Award at the International Institute for Supply Management (ISM) Conference in Charlotte. You will receive similar support for certification in 2010 from David Bishop.

NAPM-NM hosted a Project/Acquisition Planning Seminar in November that was a great success thanks to John Padilla, our Professional Development Chair.



Nora Armijo, President of NAPMNM stated, 'I'm incredibly proud of the NAPM-NM Board.'



Holiday Charity Event

NAPM-NM held its annual charity event in December and selected Albuquerque Christian Children's Home (ACCH) to support with gifts of toys and gift cards.

done, and abused children since 1970. About 30 people joined us on December 9, 2009 for the annual present wrapping festivities.

part of delighting ten young children at ACCH who all received their Christmas wishes. Thank you for your generosity.





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**We're on the web!**  
[napm-nm.org](http://napm-nm.org)

We are your local affiliate of ISM in the State of New Mexico. NAPM-NM's mission is to lead Supply Management in New Mexico. We offer the following services to our membership:

- Dinner Meetings for Professional Development
- Educational Opportunities
- Employment Opportunities (Local)
- Employment Opportunities (National)
- Professional Development—CPSM Certification Classes
- Community Projects
- Training through Educational Seminars

**2009-2010 Theme:**

3R<sup>3</sup> -- Revitalize, Reinvent, Renew  
 – Revitalize your career; Reinvent yourself for changing times; Renew your networking

**NAPM-NM's mission is to lead Supply Management in New Mexico.**



The NAPM-NM winter seminar is titled “Applying Lean Concepts in Supply Management. This DVD presentation is an ISM satellite seminar originally aired on October 16, 2008. The program will explore the benefits and challenges in making the transformation to a lean organization. Whether you are in a services or manufacturing environment, learn how “lean” can boost your continuous improvement efforts, reduce cycle times, cut costs and improve delivery times.

The seminar will be held at ASRT, 15000 Central Ave SE on February 24th from 8:00am to 12:15pm. It is only \$ 29 for NAPM-NM members; that's \$ 7.20/credit. Continental breakfast will be served at 7:30am.

Contact John Padilla, Professional Development Chairperson at 505-298-4500.

**ISM's 95th Annual International Supply Management Conference & Educational Exhibit**



Would you like to contribute or have a story idea that you would like to contribute to the newsletter? Contact Jackie at [jdassler@asrt.org](mailto:jdassler@asrt.org)

In future newsletters, we will feature membership benefits; however, if you are curious, check out the ISM web-site at <http://www.ism.ws/> to learn how you can personally benefit from becoming an NAPM-NM member!

You will notice that the next International ISM Conference will be held in San Diego, California in April. Congratulations to one of our NAPM-NM members, Amber Romero, who has been selected to speak at this conference.

ISM's 95th Annual International Supply Management Conference & Educational Exhibit is scheduled for April 25 to April 28, 2010 in San Diego, CA.

**Conference Timeline**

<b>March 1, 2010</b>	Early Registration Ends—Save US \$170 when you register by this date
<b>March 22, 2010</b>	Rooms sell out quickly so please be sure to reserve your room early. The reservation cut-off is March 22, 2010.
<b>April 21, 2010</b>	ISM begins mailing the Conference badges. Use the Express line when you bring your badge with you to San Diego
<b>April 21, 2010</b>	Pre-Conference Seminars begin.
<b>April 24, 2010</b>	CPSM Exam—Space is limited. Be sure to register early.
<b>April 25, 2010</b>	Conference begins.
<b>April 28, 2010</b>	Conference closes.